

PROCUREMENT PLAN

Basic Data

Project Name: Second Greater Mekong Subregion Tourism Infrastructure for Inclusive Growth Project		
Project Number: 49387-002		Approval Number: 0599
Country: Lao People's Democratic Republic		Executing Agency Ministry of Information, Culture and Tourism
Project Procurement Risk:		Implementing Agency: N/A
Project Financing Amount: US\$ 48,800,000 ADB Financing: US\$ 47,000,000 Cofinancing (ADB Administered): Non-ADB Financing: US\$ 1,800,000		Project Closing Date: 30 June 2025
Date of First Procurement Plan: 31 August 2018		Date of this Procurement Plan: 5 April 2024, Version 8
Advance Contracting: Yes	Related to COVID-19 response efforts: No	Use of e-procurement (e-GP): No

A. Methods, Thresholds, Review and 18-Month Procurement Plan

1. Procurement and Consulting Methods and Thresholds

Except as the Asian Development Bank (ADB) may otherwise agree, the following process thresholds shall apply to procurement of goods and works.

Procurement of Goods and Works		
Method	Threshold	Comments
International Competitive Bidding for Goods	US\$ 1,000,000 and Above	Per PAM: threshold for ICB for Goods is \$500,000 and above
National Competitive Bidding for Goods	Between US\$ 100,000 and US\$ 999,999	The first NCB is subject to prior review, thereafter post review.
Shopping for Goods	Up to US\$ 99,999	
International Competitive Bidding for Works	US\$ 3,000,000 and Above	Per PAM: threshold for ICB for works is \$1,000,000 and above
National Competitive Bidding for Works	Between US\$ 100,000 and US\$ 2,999,999	The first NCB is subject to prior review, thereafter post review.
Shopping for Works	Up to US\$ 99,999	

Consulting Services	
Method	Comments
Quality- and Cost-Based Selection for Consulting Firm	
Least-Cost Selection for Consulting Firm	
Others for Consulting Firm	Request for Quotation or Shopping will be applied to the selection of firms for nonconsulting services.
Individual Consultant Selection for Individual Consultant	
Single Source Selection for Individual Consultant	

2. Goods and Works Contracts Estimated to Cost \$1 Million or More

The following table lists goods and works contracts for which the procurement activity is either ongoing or expected to commence within the next 18 months.

Ministry of Information, Culture and Tourism

Package Number	General Description	Estimated Value	Procurement Method	Review (Prior/ Post)	Bidding Procedure	Advertisement Date (quarter/year)	Comments
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TIIGP2-LA O-W03a	Vang Vieng Urban Renewal	2,600,000.00	NCB	Prior	1S1E	Q2 / 2024	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Small Works Complexity Level: Level 1 Covid-19 Response? No Comments: Inclusive of taxes and duties.
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3. Consulting Services Contracts Estimated to Cost \$100,000 or More

The following table lists consulting services contracts for which the recruitment activity is either ongoing or expected to commence within the next 18 months.

Package Number	General Description	Estimated Value	Recruitment Method	Review (Prior/ Post)	Advertisement Date (quarter/year)	Type of Proposal	Comments
None							

4. Goods and Works Contracts Estimated to Cost Less than \$1 Million and Consulting Services Contracts Less than \$100,000 (Smaller Value Contracts)

The following table lists smaller-value goods, works and consulting services contracts for which the activity is either ongoing or expected to commence within the next 18 months.

Ministry of Information, Culture and Tourism

Goods and Works								
Package Number	General Description	Estimated Value	Number of Contracts	Procurement Method	Review (Prior/ Post)	Bidding Procedure	Advertisement Date (quarter/year)	Comments
TIIGP2-LA O-G02	PCU office furniture and equipment	5,000.00	1	SHOPPING	Post		Q1 / 2024	Advanced Contracting: N Covid-19 Response? No Comments: To procure replacement equipment necessary to complete the project. The number of contracts was reduced from 2 to 1 from the last update.

	Contract 1 Contract 2 Contract 3 Contract 4 Contract 5 Contract 6 Contract 7 Contract 8 Contract 9	4,798.37 560.08 3,720.02 1,994.20 3,500.00 5,724.00 867.01 3,836.32 5,000.00						Inclusive of taxes and duties.
TIIGP2-LA O-G03	PIU office furniture and equipment (4 PIUs) Contract 1 Contract 2 Contract 3 Contract 4 Contract 5 Contract 6 Contract 7 Contract 8 Contract 9 Contract 10 Contract 11 Contract 12 Contract 13 Contract 14	5,100.00 7,718.00 7,718.00 7,718.00 7,718.00 7,718.00 7,718.00 7,718.00 7,718.00 7,718.00 7,720.00 1,700.00 1,700.00 1,700.00	3	SHOPPING	Post		Q1 / 2025	Advanced Contracting: N Covid-19 Response? No Comments: Various contracts. To procure replacement equipment necessary to complete the project. Inclusive of taxes and duties.
TIIGP2-LA O-G04	Vang Vieng landfill management equipment (crawler type excavator and tipper truck)	160,000.00	1	NCB	Prior	1S1E	Q2 / 2024	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Goods Covid-19 Response? No Comments: Inclusive of taxes and duties. Updated from "

								Vang Vieng landfill management equipment (Landfill bulldozer and crawler type excavator), \$325,000"
TIIGP2-LA O-G04a	Vang Vieng landfill management equipment (collection equipment & incinerator)	250,000.00	3	NCB	Post	1S1E	Q3 / 2024	<p>Prequalification of Bidders: N</p> <p>Domestic Preference Applicable: N</p> <p>Bidding Document: Goods</p> <p>Covid-19 Response? No</p> <p>Comments: Inclusive of taxes and duties. Updated from " 2 lots, \$647,500 to 3 lots, \$250,000."</p> <p>Complexity Level: Level 1</p> <p>Complexity Level: Level 1</p> <p>Complexity Level: Level 1</p>
	<p>Lot 1: Electric waste collection trucks</p> <p>Lot 2: Vacuum trucks (collecting sewerage sludge)</p> <p>Lot 3: Incinerator</p>	<p>100,000.00</p> <p>100,000.00</p> <p>50,000.00</p>						
TIIGP2-LA O-G04b	Vang Vieng landfill management equipment (cell & MRF operation)	175,000.00	4	SHOPPING	Post		Q2 / 2024	<p>Covid-19 Response? No</p> <p>Comments: Inclusive of taxes and duties. One additional contract added to the remaining 3 active contracts under this package and estimated value increased by \$75,000 to the remaining estimated value. The total number of</p>

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	Contract 32 Contract 33 Contract 34	22,709.00 22,709.00 22,709.00						
TIIGP2-LA O-G07	Equipment for DMO secretariats	5,000.00	1	SHOPPING	Post		Q1 / 2024	<p>Advanced Contracting: N</p> <p>Covid-19 Response? No</p> <p>Comments: Various contracts. Estimated value increased from \$136,000 to \$272,500. Inclusive of taxes and duties.</p>
	Contract 1 Contract 2 Contract 3 Contract 4 Contract 5 Contract 6 Contract 7 Contract 8 Contract 9	4,716.00 4,714.00 4,714.00 4,714.00 4,714.00 4,714.00 4,714.00 13,500.00 5,000.00						
TIIGP2-LA O-G08	Equipment for heritage interpretation	110,000.00	6	SHOPPING	Post		Q4 / 2024	<p>Covid-19 Response? No</p> <p>Comments: Various contracts. Estimated value was reduced from \$140,000 to \$110,000, and the number of contracts reduced from 9 to 6. Inclusive of taxes and duties.</p>
	Contract 1 Contract 2 Contract 3 Contract 4 Contract 5 Contract 6 Contract 7 Contract 8 Contract 9 Contract 10	4,000.00 5,000.00 11,000.00 16,000.00 18,333.00 18,333.00 18,333.00 18,333.00 18,334.00 18,334.00						
TIIGP2-LA O-G09	Equipment for SMEs to implement private sector-led actions	200,000.00	8	SHOPPING	Post		Q4 / 2024	

	in the DMPs							<p>Covid-19 Response? No</p> <p>Comments: Various contracts. Inclusive of taxes and duties. Procurement will follow set criteria for SME support by the project and SME need assessments undertaken in 2022. Number of contracts reduced from 9 to 8.</p>
	Contract 1	7,800.00						
	Contract 2	11,160.00						
	Contract 3	7,040.00						
	Contract 4	25,000.00						
	Contract 5	25,000.00						
	Contract 6	25,000.00						
	Contract 7	25,000.00						
	Contract 8	25,000.00						
	Contract 9	25,000.00						
	Contract 10	25,000.00						
	Contract 11	25,000.00						

Consulting Services								
Package Number	General Description	Estimated Value	Number of Contracts	Recruitment Method	Review (Prior/Post)	Advertisement Date (quarter/year)	Type of Proposal	Comments
TIIGP2-LAO-C12	Tourism experts - various resource persons	186,217.00	23	SSS	Post (Sampling)	Q1 / 2024		<p>Assignment: National</p> <p>Expertise: Tourism, procurement, PPP</p> <p>Comments: International and National. Out of total 23 cumulative number of contracts, 10 contracts awarded, 7 contracts to be awarded in 2024 and 6 contracts to be awarded in 2025. Inclusive of personal income tax on fees and VAT on reimbursable expenses.</p>
TIIGP2-LAO-C18a	Internation	62,500.00	1	ICS	Prior	Q2 / 2024		Assignment:

	al Social Safeguard s Specialist							International Expertise: Social Safeguards Comments: Replacement for TIIGP2-LAO-C18. Inclusive of income tax on fees and VAT on reimbursable expenses.
TIIGP2-LAO-C22	National Community Liaison Officer	50,000.00	1	ICS	Prior	Q2 / 2024		Assignment: National Expertise: Social Safeguards Comments: The new position required for 15 person months per Social Safeguards Due Diligence Report for package W03a to closely monitor the works and to ensure disturbance is minimized. Inclusive of income tax on fees and VAT on reimbursable expenses.
TIIGP2-LAO-NC4	Destination Laos tourism marketing plan implement ation	30,000.00	1	OTHER S	Post	Q1 / 2024		Assignment: National Comments: Request for Quotation will be applied to the selection of firms for nonconsulting services. New contract through non-consulting services contract required to assist with implementation of tourism marketing plan. Inclusive of taxes and duties.

TIIGP2-LA O-G06	Equipment for ASEAN Tourism Standards implementation (public sector)	156,000.00	175,764.52	SHOPPING	Q2 / 2024		PCSS G21441, G22335, G22185, G22336, 0014, 0021, 0022, 0023, 0024, 0025, 0044, 0045 and 0046
TIIGP2-LA O-G07	Equipment for DMO secretariats	46,500.00	54,230.17	SHOPPING	Q1 / 2024		PCSS G20884, G20885, G20886, G20887, G21782, G21919, 0004 and 0033
TIIGP2-LA O-G09	Equipment for SMEs to implement private sector-led actions in the DMPs	26,000.00	26,032.27	SHOPPING	Q4 / 2024		PCSS G21584, G22184 and G22186
TIIGP2-LA O-G08	Equipment for heritage interpretation	36,000.00	39,260.54	SHOPPING	Q4 / 2024		PCSS G22249, G22188, G22187 and 0041
TIIGP2-LA O-G02	PCU office furniture and equipment	25,000.00	37,452.77	SHOPPING	Q1 / 2024		PCSS G20443, G20860, G20861, 0003, G20865, G20866, G20867 and G22643
TIIGP2-LA O-G03	PIU office furniture and equipment (4 PIUs)	84,900.00	62,191.80	SHOPPING	Q1 / 2025		PCSS G20868, G20869, G20870, G20871, G20876, G20877, G20878, G20879, G20881, G20883 and G22469
TIIGP2-LA O-G11	Data Collection Equipment for tourism statistics	18,000.00	18,000.00	SHOPPING	Q2 / 2022	06-JUN-22	PCSS 0042
TIIPG2-LA O-NC3	Destination Laos tourism marketing plan implementation	50,000.00	50,000.00	SHOPPING	Q1 / 2023	01-JUN-23	PCSS 0054
TIIGP2-LA O-G04b	Vang Vieng landfill management equipment (cell & MRF operation)	157,157.00	213,716.00	SHOPPING	Q2 / 2024		PCSS 0043, 0060, 0061 and 0062

TIIGP2-LA O-W03	Kaeng Yui Waterfall Access Improvements and Western Loop Rural Access Road and Bridge Improvements	13,000,000.00	8,829,630.71	ICB	Q4 / 2020	23-JUL-21	PCSS 0001
TIIGP2-LA O-W01	Nakasang and Don Det-Don Khone Access Improvements	5,930,000.00	3,964,308.36	ICB	Q3 / 2019	30-DEC-19	PCSS G21291
TIIGP2-LA O-W02	Nam Ngum Reservoir Access Improvements	7,000,000.00	4,669,065.14	ICB	Q3 / 2020	26-APR-21	PCSS G23079
TIIGP2-LA O-W04	Vang Vieng Landfill Improvements	3,600,000.00	3,156,160.08	ICB	Q3 / 2020	19-FEB-21	PCSS G22778
TIIGP2-LA O-W06	Small works for AESAN Tourism Standards implementation (public sector)	330,000.00	433,599.98	SHOPPING	Q1 / 2019		PCSS G22466, G22462, G22461, G22453, G22652, G22808, 0009, 0010, 0011, 0026, 0037, 0038, 0039 and 0040
TIIGP2-LA O-NC2	ASEAN Tourism Standards Promotional Video production	40,000.00	26,685.80	SHOPPING	Q3 / 2022	27-SEP-22	PCSS 0036
TIIGP2-LA O-NC1	Vang Vieng Tourism Master Plan survey and mapping support	98,000.00	96,770.80	SHOPPING	Q2 / 2022	13-JUN-22	PCSS 0028

Consulting Services							
Package Number	General Description	Estimated Value	Awarded Contract Value	Recruitment Method	Advertisement Date (quarter/year)	Date of ADB Approval of Contract Award	Comments
TIIGP2-LA O-C01	Project Management and Civil Engineering Support	2,826,486.00	3,503,983.73	QCBS	Q3 / 2018	19-JUN-19	PCSS G20711 (USD) and G207712 (EUR)
TIIGP2-LA O-C05	International Gender Specialist	34,500.00	34,500.00	ICS	Q2 / 2019	21-AUG-19	PCSS G20823
TIIGP2-LA O-C09	International Monitoring and	45,500.00	45,500.00	ICS	Q2 / 2019	28-AUG-19	PCSS G20994

	Evaluation Specialist						
TIIGP2-LA O-C16	International Natural and Cultural Heritage Specialist	22,311.00	22,252.00	ICS	Q3 / 2019	06-NOV-19	PCSS G21190
TIIGP2-LA O-C18	International Social Safeguards Specialist	70,000.00	75,000.00	ICS	Q4 / 2020	03-DEC-20	PCSS G22604
TIIGP2-LA O-C02	International Tourism Specialist/Co-Team Leader	783,848.00	930,000.00	ICS	Q3 / 2018	14-FEB-19	PCSS G20083
TIIGP2-LA O-C03	International Tourism Standards Specialist	121,000.00	121,000.00	ICS	Q2 / 2019	01-AUG-19	PCSS G20821
TIIGP2-LA O-C13	International Urban Planning and Design Specialist	93,290.00	93,258.00	ICS	Q2 / 2019	06-NOV-19	PCSS G21188
TIIGP2-LA O-C21	External Monitoring (Social Safeguards)	39,000.00	42,000.00	ICS	Q3 / 2022	23-AUG-22	PCSS 0029
TIIGP2-LA O-C07	International Financial Management & Procurement Specialist	64,880.00	75,000.00	ICS	Q3 / 2018	14-FEB-19	PCSS G20085
TIIGP2-LA O-C11	National Internal Auditor	99,994.00	102,904.00	ICS	Q4 / 2018	14-FEB-19	PCSS G20087
TIIGP2-LA O-C10	National Monitoring and Evaluation Specialist	53,500.00	53,500.00	ICS	Q2 / 2019	22-OCT-19	PCSS G21187
TIIGP2-LA O-C19	National Social Safeguard Specialist 1	47,500.00	52,000.00	ICS	Q2 / 2021	10-JUN-21	PCSS G23267
TIIGP2-LA O-C20	National Social Safeguard Specialist 2	24,500.00	22,080.00	ICS	Q2 / 2021	10-JUN-21	PCSS G23268
TIIGP2-LA O-C17	National Tourism Destination Development and Management Specialist	122,000.00	128,000.00	ICS	Q3 / 2020	03-SEP-20	PCSS G22209
TIIGP2-LA	National	217,875.00	242,000.00	ICS	Q3 / 2018	14-FEB-19	PCSS G20084

O-C04	Tourism Specialist/Deputy Team Leader						
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D. National Competitive Bidding

A. Regulation and Reference Documents

1. The procedures to be followed for National Competitive Bidding (NCB) shall be those set forth for "Public Bidding" in Prime Minister's Decree No. 03/PM of the Lao People's Democratic Republic, effective 09 January 2004, and Implementing Rules and Regulations effective 12 March 2004 with update 0861/MOF of 05 May 2009 entitled "Amendments of Some Articles of Implementing Rules and Regulations on Decree Of Government Procurement Of Goods, Works, Maintenance And Services", with the clarifications and modifications described in the following paragraphs required for compliance with the provisions of the Procurement Guidelines.

B. Procurement Procedures

1. Procurement Plan

2. Contract packages subject to NCB procedures will be those identified as such in the project Procurement Plan. Any changes to the method of procurement from those provided in the Procurement Plan shall be made through updating of the Procurement Plan, and only with prior approval of ADB.

2. Eligibility

3. The eligibility of bidders shall be as defined under Section I of the Procurement Guidelines; accordingly, no bidder or potential bidder should be declared ineligible for reasons other than those provided in Section I of the Guidelines, as amended from time to time.

3. Preferences

4. No preference of any kind shall be given to domestic bidders or for domestically manufactured goods.

5. Suppliers and contractors shall not be required to purchase local goods or supplies or materials.

4. National Sanctions List

6. National sanctions lists may be applied only with prior approval of ADB.

5. Advertising

7. The posting of NCB specific notices for contracts valued at less than \$1 million on ADB's website is not required but is highly recommended.

C. Procurement Documents

6. Use of Harmonized Documents

8. The harmonized standard bidding documents entitled "Procurement of Works, NCB-SBD, Harmonized Bidding Documents, December 2015" and "Procurement of Goods, NCB-SBD, Harmonized Bidding Documents, December 2015" approved by the Ministry of Finance through 3246/MOF dated 28 September 2015, and approved by ADB by OSFMD/OSP2 dated 7 June 2016, shall be used for all procurement by NCB unless exceptions are specifically identified in the Procurement Plan.

7. Rejection of all Bids and Rebidding

9. Bids shall not be rejected and new bids solicited without ADB's prior concurrence.

8. Disclosure of Decisions on Contract Awards

10. At the same time that notification on award of contract is given to the successful bidder, the results of the bid evaluation shall be published in a local newspaper or well-known freely accessible website identifying the bid and lot numbers and providing information on (i) name of each Bidder who submitted a Bid, (ii) bid prices as read out at bid opening, (iii) name of bidders whose bids were rejected and the reasons for their rejection, (iv) name of the winning Bidder, and the price it offered, as well as the duration and summary scope of the contract awarded. The executing agency/implementing agency shall respond in writing to unsuccessful bidders who seek explanations on the grounds on which their bids are not selected.

9. ADB Policy Clauses

11. A provision shall be included in all NCB works and goods contracts financed by ADB requiring suppliers and contractors to permit ADB to inspect their accounts and records and other documents relating to the bid submission and the performance of the contract, and to have them audited by auditors appointed by ADB.

12. A provision shall be included in all bidding documents for NCB works and goods contracts financed by ADB stating that the Borrower shall reject a proposal for award if it determines that the bidder recommended for award has, directly or through an agent, engaged in corrupt, fraudulent, collusive, or coercive practices in competing for the contract in question.

13. A provision shall be included in all bidding documents for NCB works and goods contracts financed by ADB stating that ADB will declare a firm or individual ineligible, either indefinitely or for a stated period, to be awarded a contract financed by ADB, if it at any time determines that the firm or individual has, directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive or obstructive practices or any integrity violation in competing for, or in executing, ADB-financed contract.

